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Product vs Corporate carbon footprint: some methodological issues. A case study and review on the wine sector.

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ABSTRACT

Carbon footprint (CF) is nowadays one of the most widely used environmental indicators. The scope of the CF assessment could be corporate (when all production processes of a company are evaluated, together with upstream and downstream processes following a life cycle approach) or product (when one of the products is evaluated throughout its life cycle). Our hypothesis was that usually product CF studies (PCF) collect corporate data, because it is easier for companies to obtain them than product data. Six main methodological issues to take into account when collecting corporate data to be used for PCF studies were postulated and discussed in the present paper: fugitive emissions, credits from waste recycling, use of “equivalent factors”, reference flow definition, accumulation and allocation of corporate values to minor products.

A big project with 18 wineries, being wine one of the most important agri-food products assessed through CF methodologies, was used to study and to exemplify these 6 methodological issues.

One of the main conclusions was that indeed, it is possible to collect corporate inventory data in a per year basis to perform a PCF, but having in mind the 6 methodological issues described here. In the literature, most of the papers are presenting their results as a PCF, while they collected company data and obtained, in fact, a “key performance indicator” (ie., CO₂eq emissions per unit of product produced), which is then used as a product environmental impact figure.

The methodology discussed in this paper for the wine case study is widely applicable to any other product or industrial activity.

Key words: life cycle assessment (LCA), key performance indicators, reference flow, environmental credits, vineyard, winery

1. Introduction

1.1. LCA based carbon footprint methodologies

There is a huge ongoing effort to improve and promote the use of life cycle assessment (LCA) in Europe, through the PEF¹ and OEF² methodologies, within the Single Market of Green Products Initiative³. Application of this methodology in a great variety of industries, such as agri-food (Iribarren, et al., 2011; Fantin, et al., 2014; Rinaldi, et al., 2014), waste management (Biganzoli, et al., 2015; Ioannou-Ttofa, et al., 2016; Styles, et al., 2016) and energy supply (López-Sabirón, et al., 2014; Gallejones, et al., 2015) among others, can be found in the literature. However, there is an even higher worldwide trend of simplification (Baitz et al., 2013; Bala et al., 2010) focussing on a single indicator, carbon footprint, relevant to global warming, which is internationally considered as a critical environmental concern (Pattara et al., 2012; Weidema et al., 2008). Being a one-indicator methodology doesn't mean that there are no methodological pending issues in carbon footprint calculation; such as the accounting of organic carbon (Arzoumanidis et al., 2014). Carbon footprint may be assessed at product level, following the LCA methodology for only this one impact category and following standards such as: PAS 2050 (2011), ISO 14067 (2013) or GHG Protocol for products (2011). It can also be assessed at corporate level, following standards such as: ISO 14064 (2006) or GHG Protocol for organisations (2004 and 2011).

Corporate carbon footprint (CCF) can be calculated with three scopes (GHG corporate protocols, 2004 and 2011): 1) direct emissions, 2) indirect emissions from electricity production and other services, and 3) indirect emissions upstream and/or downstream on the production chain. There are a number of industrial sectors which have high greenhouse gas (GHG) emissions at their facilities (mainly due to combustion) or because of their intensity in electricity use. Those which are affected by EU Directives (DIRECTIVE 2003/87/EC) and the dominant scopes are 1 and 2. The rest of the economic sectors have diffuse emissions and they are mainly found within scope 3. In order to calculate any contribution (the so-called emission factors in carbon footprint terminology) from a process within scope 3, such as the emissions due to the production of fuel or a certain raw material, or the management of a certain waste, there is a need to use the LCA methodology (GHG corporate protocol, 2011). Therefore, whether a product carbon footprint (PCF) or a scope 3 CCF is at stage, there is somehow a need for LCA methodology. LCA is generally performed in a process-oriented approach, a "bottom-up" approach which needs to build the supply chain of the process and get data from each process unit.

The process-oriented approach is not the only one used to evaluate the environmental impacts of a product, due to the difficulties to get data from companies in the value chain, the time needed to perform such LCA studies and possible truncation errors (Lenzen, 2000), other approaches are described in the literature derived from the Environmental Input-Output (EIO) methodology based on financial accounts (Huang et al., 2009; Penela et al., 2009; Cagiao et al., 2011; Alvarez et al., 2014; Kjaer et al., 2015; Alvarez and Rubio, 2015; Alvarez et al, 2015). The hybrid approach (using both process-LCA and EIO methodologies) is a "top down" approach in which inventories are quantified using monetary data at a high aggregation level, and hybridized with "bottom-up" process-based data collection, when more detail is needed (Berners-Lee, et al., 2011). The advantage of such an approach is the use of readily available financial data as starting point for screening. For CCF, yearly financial

¹ Product Environmental Footprint

² Organisation Environmental Footprint

³ <http://ec.europa.eu/environment/eusds/mgmp/>

89 accounts together with supplier invoices provide the data input. For PCF, life cycle costing (LCC)
90 inventories are needed.

91 Nevertheless, some uncertainties are still described within this “top-down” approach (Kjaer et al.,
92 2015), and they are related to the EIO model used or the data inputs. On the one hand, model related
93 uncertainties are mainly: data age (monetary data is unstable and vary over time), geographic coverage
94 (data availability is higher from some geographic areas than others in the world) and sector
95 aggregation (match between the category where money is spent and the EIO sector found in the
96 databases; ie., a very specific spend, a “coffee machine” for example, doesn’t match well with a wide
97 EIO sector, as “machinery and equipment”). On the other hand, data uncertainty arises when changes
98 are implemented, because it is important for companies to be able to monitor the effect of these
99 changes. So this approach is useful for screening studies, but needs further development for more
100 accurate and specific results.

101 Although both approaches, process-LCA and hybrid EIO-LCA, have the ability to assess both
102 corporate and PCF by first calculating a detailed CCF and then distribute the GHG emissions among
103 the products and services dispatched to the market, only the hybridized approach claims to do it
104 (Alvarez and Rubio, 2015).

105 There is a lot of literature on carbon footprint calculations of products and companies, most of them
106 using the process-LCA approach. When a PCF is performed, inventory data of all processes related to
107 the production of this specific product should be collected. Nevertheless, due to the fact that, for most
108 companies, it is easier to report global annual consumptions and emissions instead of the product’s
109 specific inputs and outputs, our hypothesis is that some PCF calculations are performed distributing
110 the company’s inventory data among the different produced products. Most of the literature on PCF
111 doesn’t explain in detail the type of inventory data collected.

112 The aim of this paper is, first of all, to show some methodological issues which have to be taken into
113 account when following the previous described procedure when calculating a PCF (company’s annual
114 consumption distributed among the different produced products) and, secondly, to perform a mapping
115 of the wine CF literature, as an example, to see how these methodological issues are treated.

116

117 *1.2. Carbon footprint in the wine sector*

118 Wine production constitutes one of the most ancient economic sectors, being still nowadays a very
119 important agri-food activity in Europe. Grape growing, similarly to other agricultural activities, has a
120 significant impact on the environment due to the use of fertilizers, pesticides, water and energy and
121 due to soil erosion and land use.

122

123 In this context, many publications assessing the different environmental burdens associated with wine
124 production for improvement can be found in the literature (Rugani et al., 2013; Bonamente, et al.,
125 2016). Wine LCA studies vary on the type of wine, white (Fusi et al., 2014) or red (Gazulla et al.,
126 2010; Pattara et al., 2012; Amienyo et al., 2014); the country where wine is produced, such as Spain
127 (Gazulla et al., 2010; Vázquez-Rowe et al., 2012a; 2012b; Meneses, et al., 2016), France (Bellon-
128 Maurel, V., et al., 2015), Italy (Benedetto, 2013; 2014; Iannone et al., 2016; Marras, S., et al., 2015),
129 Portugal (Neto et al., 2013), Australia (Thomas, 2011), Canada (Point et al., 2012; Steenwerth, K.L., et
130 al., 2015); and the life cycle stages included in the study, cradle to grave (Gazulla et al., 2010;
131 Meneses, et al., 2016) or cradle to gate (Pattara et al., 2012).

132

133 Many other published studies tackle only the CF of wine production systems, either PCF (Cholette et
134 al., 2009; Pattara et al., 2012; Vazquez-Rowe et al., 2013) or CCF: one vineyard in Italy (Marras, S., et
135 al., 2015) and a winery in Spain with no inventory data (Penela et al., 2009).

136
137 Wine LCA-related publications presenting inventory data (see Table 7) will be reviewed according to
138 the above mentioned aim of the present paper. In addition, the authors have worked with 18 wineries
139 within two research projects on CCF of the wine sector (CO2vino, 2014 and Vineco, 2014) and this
140 experience will be used to show examples of the methodological issues described.

141
142 Three research questions were formulated with the aim of finding answers from our experience in CF
143 projects of wine sector and after reviewing the above mentioned published literature:

- 144 1) Which are the problems we would face when collecting CCF inventory data to perform a PCF
 - 145 study?
 - 146 2) Which is the usual procedure/approach of the published literature for the case study of wine?
 - 147 3) Is it sensible/accurate to collect CCF inventory data to perform a PCF calculation?
- 148

149 Our hypothesis is that the gathered data is usually corporate data, because it is more easily obtained
150 and can be more easily checked or audited. We want to discuss the possible deviations when
151 performing this approach.

152

153 **2. Materials and methods**

154 In this paper the three research questions will be answered by combining 3 sources of information:

- 155 • The standards describing the methodologies to perform a corporate and a product CF.
- 156 • The authors' experience in the wine sector coming from two research projects studying 18
- 157 wine companies.
- 158 • The LCA literature for the wine sector published in scientific-international-peer-reviewed
- 159 journals.

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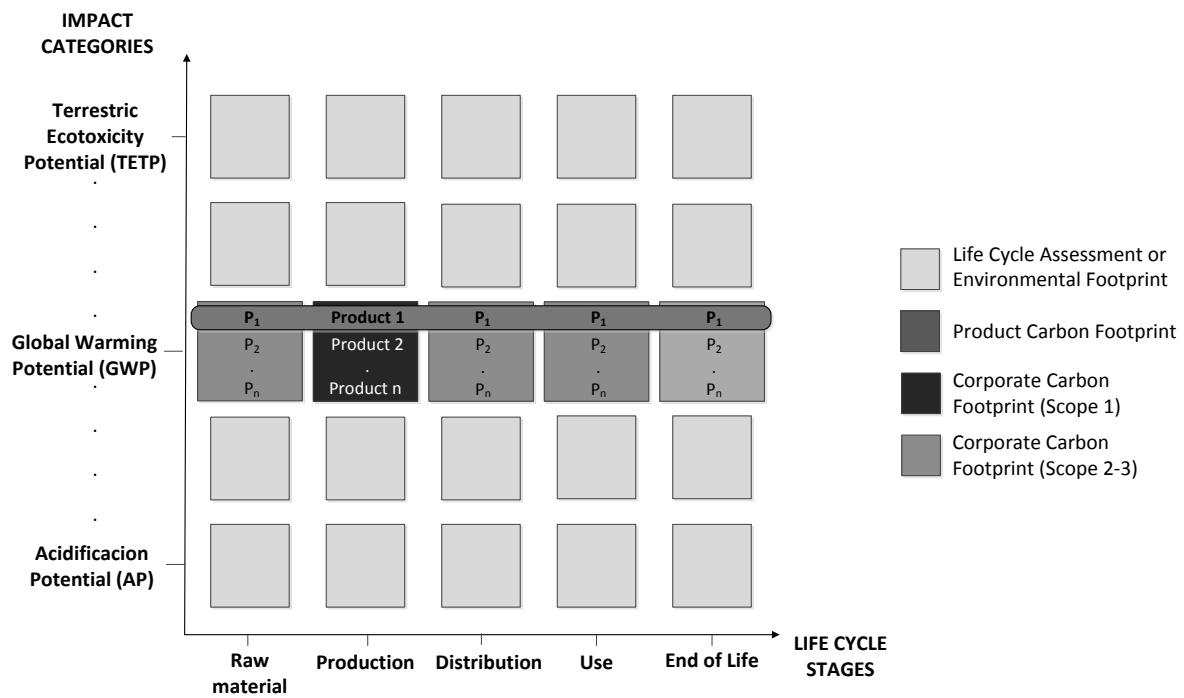
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162 *2.1. Standard methodology description for CCF and for PCF*

163 Figure 1 illustrates the difference among LCA, PCF and CCF and more precisely between a CCF with
164 only scope 1 (direct emissions) included, a corporate with all scopes included (1, 2 and 3, with direct
165 and indirect emissions up and downstream) and a PCF. LCA is an environmental evaluation of a
166 product along its life cycle, which includes many impact categories. On the other hand, carbon
167 footprint calculations include only one impact category: global warming potential (see Figure 1).
168 Between corporate and product CF the main difference is that one company can produce many
169 products and when performing a CCF all the products of the company are included in the assessment,
170 while in PCF only one product is evaluated (as shown in Figure 1). Additionally, a CCF may include
171 scopes 1, 2 and 3, so that the whole life cycle is studied (upstream and downstream of the company),
172 while scope 1 includes only direct emissions (the ones that take place within the company) (also
173 shown in Figure 1).

174

175



176

177 **Figure 1.** Differences between Life Cycle Assessment vs Corporate and Product Carbon Footprint (after
 178 Fullana-i-Palmer and Raugei, 2013).

179

180 CCF studies can include both, direct and indirect GHG emissions to help companies understand their
 181 whole value chain emissions impact in order to focus company efforts on the greatest GHG reduction
 182 opportunities, leading to more sustainable decisions about companies' activities and the products they
 183 buy, sell, and produce. Table 1 shows the detailed aspects included in each of the 3 scopes that a
 184 company can study in its CCF. Thus, for example, in scope 1 the emissions coming from combustion
 185 facilities (boilers, furnaces, etc.) have to be included, together with mobile combustions (from owned
 186 vehicles), fugitive emissions (from air conditioning and refrigerating facilities) and other
 187 physicochemical processes (such as waste water treatment plants owned by the company). Scope 2
 188 includes the emissions due to the production of the electricity consumed by the company. As these
 189 emissions take place outside the company (in other companies producing electricity, like power-plants
 190 or nuclear-plants among others), they are considered indirect emissions. Other indirect emissions are
 191 included in scope 3, like the emissions due to the production of raw materials (category 1) consumed
 192 by the reporting company, or the treatment of its wastes (category 5 of upstream indirect emissions,
 193 Table 1).

194 Scope 1 and 2 are mandatory to include in any CCF reporting, while the inclusion of scope 3 is
 195 optional.

196

197 **Table 1.** CCF: emissions included in each scope. (Elaborated from GHG protocols corporate, 2004 and 2011)

Scopes		Items/Categories	Comments
1	Direct emissions	Stationary combustion	Emissions from combustion in owned or controlled boilers, furnaces, etc.
		Mobile combustion	Emissions from combustion in owned trucks, cars, etc.
		Fugitive emissions	Emissions from intentional or unintentional

			releases, e.g., equipment leaks from joints, methane emissions from coal mines and venting, hydrofluorocarbon (HFC) emissions during the use of refrigeration and air conditioning equipment and methane leakages from gas transport.
		Physicochemical processes	Emissions from manufacture or processing of chemicals and materials
2	Indirect emissions	Generation of purchased electricity	Emissions from the generation of purchased electricity consumed by the company
3	Upstream Indirect emissions	1. Purchased goods and services	Extraction, production, and transportation of goods and services purchased by the company
		2. Capital goods	Extraction, production, and transportation of capital goods acquired by the company
		3. Fuel- and energy-related activities (not included in scope 1 or scope 2)	Extraction, production, and transportation of fuels and energy purchased
		4. Upstream transportation and distribution	Transportation of products purchased by the company
		5. Waste generated in operations	Disposal and treatment of waste generated
		6. Business travel	Transportation of employees for business-related activities
		7. Employee commuting	Transportation of employees between their homes and their worksites
		8. Upstream leased assets	Operation of assets leased by the company
	Downstream Indirect emissions	9. Downstream transportation and distribution	Transportation and distribution of products sold by the company
		10. Processing of sold products	Processing of intermediate products sold
		11. Use of sold products	End use of goods and services sold by the reporting company
		12. End-of-life treatment of sold products	Waste disposal and treatment of products sold by the company
		13. Downstream leased assets	Operation of assets owned by the reporting company
		14. Franchises	Operation of franchises
		15. Investments	Operation of investments

198

199 The final report of a CCF contains the amount of CO₂eq emitted by the reporting company during the
200 reported year. This account is very useful to identify where the largest energy, material and resource
201 use takes place within the supply chain, in order to help decisions to reduce GHG emissions and to
202 lead the company into a more sustainable business model. When the company begins to implement
203 improvement measures, it is necessary to quantify the improvement achieved. This is why the “key
204 performance indicators” are very useful to show the improvement evolution of the company
205 throughout the years. These “key performance indicators” are calculated by referring the GHG
206 emissions calculated per year in relation to the production (or the incomes, etc.) achieved in the same
207 year. Thus, for example, when calculating the GHG emissions from a winery during one year, the
208 result will be expressed in number of tones of CO₂eq emitted in 2014, while a “key performance
209 indicator” could be defined as number of kg of CO₂eq emitted per bottle of wine produced, permitting
210 then to compare 2014 emissions, with 2015 ones and so on. Is this key performance indicator equal to
211 the PCF of a bottle of wine produced by that company? Not exactly.

212 PCF studies are meant to obtain the GHG emissions due to the life cycle of the product. An
213 organization may wish to publicly communicate a PCF for many reasons which may include:
214 providing information to consumers and others for decision-making purposes; enhancing climate
215 change awareness; supporting an organization's commitment to tackling climate change; supporting
216 implementation of policies on climate change management, etc. PCF quantification requirements are
217 linked to communication aims (including intended target groups) and to verification.

218 The results of a PCF calculation will most probably be given in kg of CO₂eq emissions per unit of
219 product. Although CF quantification result can be expressed in a very similar way between corporate
220 (with "key performance indicators") and product approach, the inventory data needed in each case can
221 vary significantly. Nevertheless, this aspect is not always reported in the literature.

222 Within the "wine family" many different products can be found, varying from red to white wine, with
223 different production processes, types of packaging, grape varieties, etc. If the aim of the study is to
224 obtain average statistical data on GHG emissions for the wine sector in a country in order to improve
225 the environmental performance of this production sector, the expected result should be also expressed
226 as kg of CO₂eq emissions per unit of average product (to allow benchmarking) and data will need to
227 be gathered from the most representative wineries in the country. In this case, which approach and
228 which data should be gathered: product or corporate data?

229 Six main methodological issues (differences between CCF and PCF), identified from the knowledge of
230 both standards and from the experience elaborating product and corporate studies, are postulated and
231 will be discussed and illustrated in the present paper:

- 232 a) Fugitive emissions: CCF includes fugitive emissions (ie. refrigerant gases) in scope 1, while
233 PCF doesn't specifically mention them and might not be included if they are not part of the
234 production process.
- 235 b) Waste: CCF doesn't include credits from the recycling of waste, in contrast to PCF.
- 236 c) Use of equivalent factors: they can be more precisely obtained in PCF than in CCF.
- 237 d) Reference flow definition: is the reference unit to which inventory data will be related. It
238 means that consumptions per reference flow will be gathered (ie. in a wastewater treatment
239 process all consumptions/emissions will be related to kg or m³ of wastewater treated). Usually
240 a correct reference flow definition is more important in PCF than in CCF, but not always.
- 241 e) Accumulation: can be a misleading factor in CCF but, usually, it wouldn't affect PCF.
- 242 f) Allocation to minority products: can be a problem in PCF, but not in CCF.

243

244 2.2. *Case study of wine*

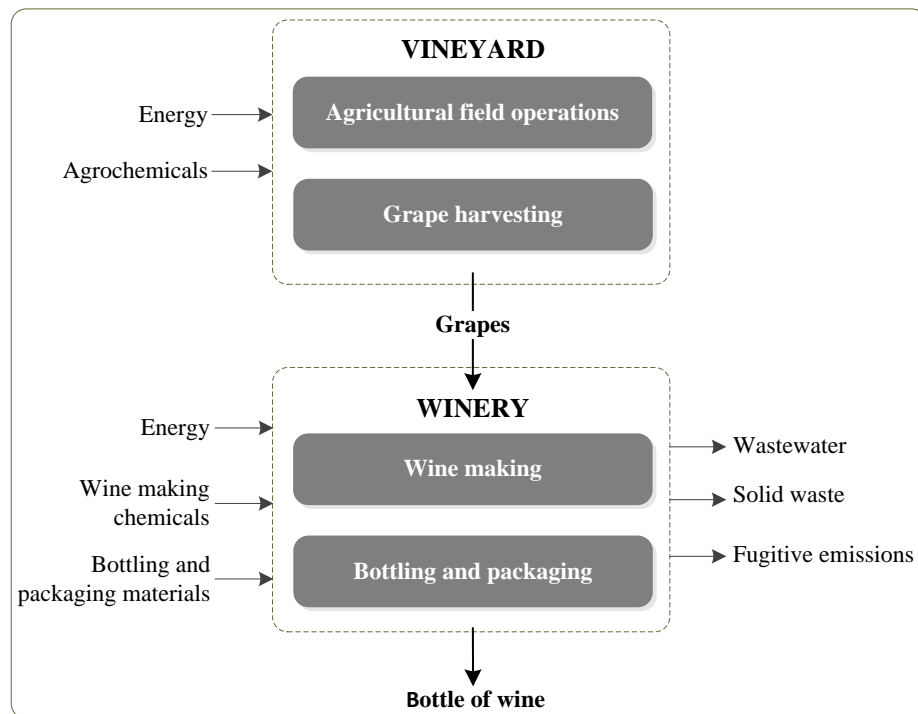
245 To discuss the methodological issues postulated before (research questions to be answered) two main
246 sources of information will be used: the experience of the authors coming from previous projects
247 studying 18 wineries and a literature review of wine-LCA&CF related papers.

- 248 a) Literature review, source: published papers about LCA or CF of wine will be studied, with
249 special emphasis on data collection and other details related with the previously indicated
250 differences between CCF and PCF (such as refrigerant gases emissions, waste, reference flow,
251 accumulation, etc.). Only papers presenting inventory data will be analysed.

252

253 b) Authors experience in wine projects: A total of 18 wineries were studied and average results
 254 were published (Navarro, et al., 2017). The reference unit for all our studies was defined as the
 255 production of a 0.75 L bottle of wine (obtained from processing 1 kg of grape). This can be
 256 considered as the functional unit (FU) for PCF studies, because their usual aim is to determine
 257 the hotspots in the life cycle of the product. Nevertheless, in CCF studies there is no functional
 258 unit, only key performance indicators to relate the impact to the production of the company.
 259 Inventory corporate data was gathered through questionnaires and meetings with company-
 260 responsible persons of the participating wineries. System boundaries of the study are shown in
 261 Figure 2. Vineyard subsystem includes all agricultural operations needed for grape growing
 262 and final harvesting to obtain the grapes, which are the input to the winery subsystem. The
 263 winery subsystem includes wine production, bottling and packaging processes.

264 Methodological issues postulated before will be illustrated with examples coming from the
 265 authors' experience with those wineries.



266

267

Figure 2. System boundary and flow diagram of the wine production system.

268

269 It is important to say that, although grape variety, climate and technologies of winemaking are
 270 important issues that deserve further analysis and of course affect the CF results of any wine, it is not
 271 the aim of this paper to explain and detail the different grape varieties and technologies used by the
 272 wineries studied. The most important phases of winemaking are (Zeppa, 2007): must production,
 273 alcoholic fermentation and bottling. Must production and fermentation technologies are different for
 274 white and red wines and there are also differences among wines in the same category. For white
 275 wine, grape crushing must be done very carefully because the compounds present in the skin and
 276 stem must not pass into the must (thus, it is obtained with a simple grape pressing). On the contrary,
 277 in the must used for red wine production, skins and seeds are present and during the alcoholic

278 fermentation the color and tannin must be extracted. Another difference is that, during alcoholic
279 fermentation, selected yeasts, sulfur dioxide and nutrient substances are added. Type and quantities
280 of yeasts and nutrients depend on the type of grape and wine to be produced. All these inputs affect
281 the CF calculation.

282 Therefore, the CF result for a winery is an indicator, which evaluates the performance of this specific
283 winery and its evolution along the time. CF results should not be used to compare wineries or wines,
284 because, as mentioned before, there are many issues affecting these results.

285

286

287 3. Results and Discussion

288

289 3.1. Average CCF results: from our case study on wine

290

291 Carbon footprint calculations, from vineyard and winery inventory data (Figure 2), were performed by
292 using CO₂-eq emission factors. For data associated with the production of chemicals, these factors
293 were taken from the GaBi6 professional database (Thinkstep, 2015); and for data related to other
294 processes, such as direct and indirect N₂O soil emissions from synthetic and organic fertilisers, waste
295 treatment, etc., emission factors were obtained from IPCC 2007 (IPCC 2007a; IPCC 2007b). They
296 were calculated according to country and region specific characteristics.

297 The overall average CCF of the 18 wineries studied delivered, as key performance indicator: 0.85 kg
298 CO₂-eq per one bottle of 0.75L of wine (see Table 2) (Navarro, et al., 2017).

299

300 **Table 2** Contribution of each wine production process to the carbon footprint of 0.75 L of wine.

	Average [kg CO ₂ -eq/bottle]
Vineyard phase	0.23
Winery phase	0.62
Total bottle 0.75 L wine	0.85

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311 3.2. Discussion of methodological issues (differences between CCF and PCF) with examples

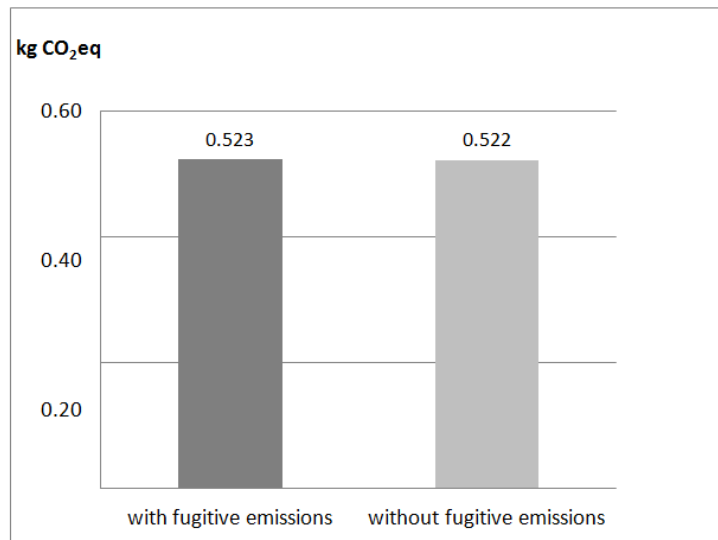
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314 3.2.1. Fugitive emissions

315 CCF includes fugitive emissions (from intentional or unintentional releases, e.g., hydrofluorocarbon
316 (HFC) emissions during the use of refrigeration and air conditioning equipment) in scope 1, while
317 product carbon footprint doesn't specify it and, probably, for many products, if these fugitive
318 emissions are not directly related to the product production process, they will not be considered. This
319 is the case of release of refrigerant gases in winery, not directly related with the production process of
320 wine. In this case study, the difference of considering or not considering the refrigerant gases release is
not significant (about 0.2%, see Figure 3) but, it might be more important for other types of products.

320



321

322

Figure 3. Carbon footprint (kg CO₂ eq/bottle) of the same winery by considering and not-considering the refrigerant gases fugitive emissions.

323

324

325

3.2.2. Environmental credits from waste recycling

326

The calculation of CO₂eq emissions due to the production and treatment of waste is different between CCF and PCF. Scope 3 of CCF includes a category named “waste generated in operations”. To calculate the CO₂eq emissions within this category, two types of wastes are distinguished: the ones going to a recycling process, in which case only transport to the recycling facility is considered (not the recycling process itself), and the ones going to landfilling or other final treatments, where both transport and treatment burdens are allocated to the producer. According to the Corporate scope 3 GHG protocol (GHG Protocol, 2011), to avoid double counting of emissions from recycling processes by the same company, companies should account for upstream emissions from recycling processes in category 1 and category 2 (see Table 1) when the company purchases goods or materials with recycled content. In category 5 and category 12, companies should account for emissions from transport and final treatments, but should not account for emissions from recycling processes themselves (these are instead included in category 1 and category 2 by purchasers of recycled materials). Companies should not report negative or avoided emissions associated with recycling in category 5 or category 12 (see Table 1). Any claims of avoided emissions associated with recycling should not be included in, or deducted from, the scope 3 inventory, but may instead be reported separately from scope 1, scope 2, and scope 3 emissions.

342

In PCF calculations wastes going to recycling and/or recovery are considered as part of the system studied and burdens from both, transport and recycling treatment, are considered in the calculation and also credits are obtained by the studied product/service from the recovered/recycled material produced, because it will substitute the corresponding amount of virgin material in the same or other product system. Thus, according to ISO 14067, there are two procedures to treat recycling in PCF studies: the closed-loop allocation procedure and the open-loop allocation. Closed-loop allocation can be applied to closed-loop systems (the recycled material is used in the same product system again) and to open-loop systems when the recycled material has the same inherent properties as the primary material. In those cases, GHGs emissions of recycling process are allocated to the product that delivers the

350

351 recycled material and this recycled material (which leaves the product system) carries a “recycling
 352 credit” which corresponds to the GHGs emissions of the primary material acquisition.

353 If an open-loop recycling takes place, in which the material is recycled into other product systems and
 354 undergoes a change to its inherent properties, allocation procedures are needed (ISO 14067, 2013). In
 355 this case, the “shared unit processes” are the extraction and processing of raw materials, the collection
 356 and recycling processes, and the end-of-life operations. The percentage of this shared unit processes
 357 that corresponds to the product studied and to the other product systems have to be justified. Further
 358 guidance should be found in sector guidance and published product category rules. For instance, a
 359 closed-loop recycling would be a company producing plastic components which re-uses its own
 360 plastic waste in the same production process, while if plastic waste goes to another company to be
 361 recycled, then it is an open-loop recycling. In open-loop recycling, if the recycled plastic has the same
 362 quality than before, then the recycled process together with the credits from the new plastic obtained
 363 are allocated to the first product. Nevertheless, if the recycled plastic has lower quality, allocation of
 364 impacts to the first and second products has to be justified (Bala et al, 2015).

365 For example, when the winery produces glass waste (due to some bottles that were accidentally
 366 broken) an open-loop recycling takes place. In this case, the CCF methodology would only consider
 367 the transport of the glass waste from the winery to the recycling plant as part of the studied system,
 368 while the PCF would consider also the recycling treatment and the credits for the recycled glass
 369 obtained (which will avoid a certain quantity of virgin glass to be produced). One of the studied
 370 wineries (producing 596500 L of wine in 2013) reported 200 kg of glass waste. In this specific case,
 371 although methodologically important (and probably quantitatively relevant for other sectors), the
 372 difference between both approaches (corporate vs product in the wine sector) due to glass recycling
 373 was very small, only about 0.018% (see Table 3).

374 **Table 3.** Comparison between corporate and product approach in relation with the treatment of recycled waste.

Life Cycle stage	CCF (No credits from recycled waste) [kg CO ₂ eq/bottle]	PCF (With credits from recycled waste) [kg CO ₂ eq/bottle]	Credits from glass recycled [kg CO ₂ eq/bottle]
Vineyard	1.195	1.195	0
Winery	0.505	0.5046	-3.07*10 ⁻⁴
Total	1.7	1.7	-3.07*10 ⁻⁴

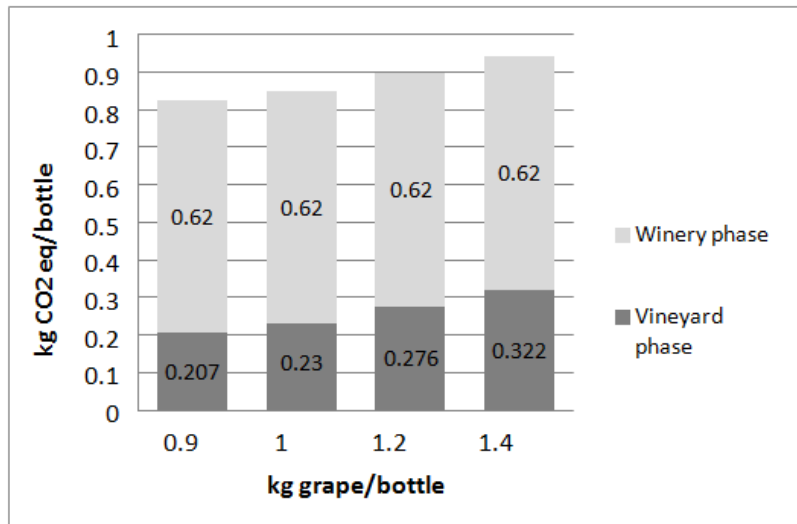
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377 *3.2.3. The influence of using “equivalent factors”*

378 Equivalent factors are used when a mixture of products is studied. For example, in the wine sector,
 379 when a winery cooperative resulting from the association of many farmers is producing different types
 380 of wine, an average yield from grapes to wine has to be taken. In our study, the factor used was 1kg of
 381 grape = 0.75 L wine. This figure came from wineries involved in the project. If this factor is slightly
 382 different, the results of carbon footprint are strongly affected (see Figure 4). This equivalent factor
 383 usually varies between 1 and 1.2 kg grape/L of wine; although a minimum value of 0.9 and a
 384 maximum of 1.7 has been found in the literature (see Table 7). This uncertainty, in our results, gives a
 385 20% increase in the contribution of the vineyard phase and a 5.4% increase in the CF of one bottle of
 386 wine.

387



388

389 **Figure 4.** Carbon footprint results per bottle of wine: contribution of vineyard phase depending on the
 390 “equivalent factor” considered.

391

392

393

3.2.4. Importance of the reference flow definition

394

395 When calculating the CCF or PCF within a company which has processes in different locations and
 396 the connection of the processes could be made with different reference flows, it is important to choose
 397 the most convenient one, because this choice can deeply affect the results of the calculations.

398 In the case of the wine sector, this issue is shown when connecting the vineyard stage (agriculture)
 399 with the winery (industry), because the process data from the vineyard stage can be obtained per ha
 400 cultivated or per kg of grape collected, and then the ha or the kg of grape have to be related to the
 401 amount of wine produced. In this case, as a whole, results show a wider variation, in inventory data
 402 average, if ha is used as the reference flow, while kg of grapes is a more stable choice (see coefficient
 403 of variation, CV, in Table 4). This aspect was more deeply discussed in a previous paper (Navarro, et
 404 al., 2017).

405 When the inventory data is used to calculate impact results, thus the CCF impact result of the
 406 vineyard, the “key indicator” kg CO₂eq emitted per kg of grape produced, is different if kg of grapes
 407 is used as the reference flow compared with using the cultivated area in ha (see Figure 5). In this last
 408 case, an additional “equivalent factor” to convert ha into kg of grapes was used (coming from
 409 vineyards participating in the project): it was assumed that, in average, 0.0002 ha produce 1kg of
 410 grape.

411

412

413 **Table 4.** Inventory data of vineyard phase per kg of grape or per ha.

Vineyard phase Inputs	CASE 1: Per kg of grape					CASE 2: Per ha of vineyard				
	Min.	Max.	Mean	SD. ^c	CV. ^d	Min.	Max.	Mean	SD. ^c	CV. ^d
Organic fertilizer [kg N] ^a	0.00003	0.0102	0.0048	± 0.0037	77%	0.1	61.0	29.9	± 26.7	89%
Urea based synthetic fertilizer [kg N] ^a	0.0020	0.0060	0.0037	± 0.0019	53%	9.9	46.0	30.9	± 17.4	56%
Phosphorous based synthetic fertilizer [kg P2O5] ^b	0.0036	0.0357	0.0114	± 0.0137	121%	20.0	213.7	70.1	± 51.7	116 %
Phytosanitary products	0.0026	0.0224	0.0081	± 0.0074	91%	12.3	189.9	52.3	± 81.6	99%
Diesel [L]	0.0120	0.0611	0.0310	± 0.0150	48%	44.6	474.8	221.2	± 144	65%
Electricity [kWh]	0.0009	0.0770	0.0450	± 0.0280	62%	10.0	568.0	352.4	± 207	59%

^a Values were expressed in kg of nitrogen (N) content of each fertilizer product.

^b Values were expressed in kg of phosphorus pentoxide (P2O5) content of each fertilizer product

^c SD: Sample Standard Deviation:

$$SD = \sqrt{\frac{1}{N-1} \sum_{i=1}^N (x_i - \bar{x})^2}$$

^d CV: Coefficient of Variation:

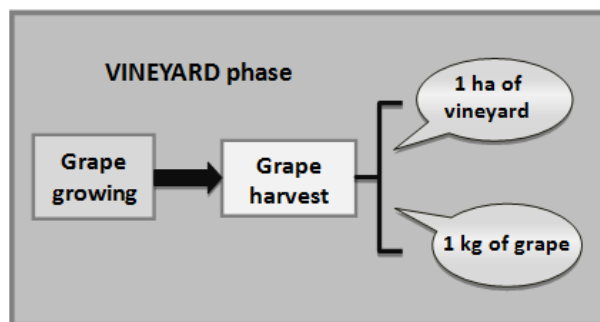
$$CV(\%) = 100 \times \frac{SD}{Mean}$$

414

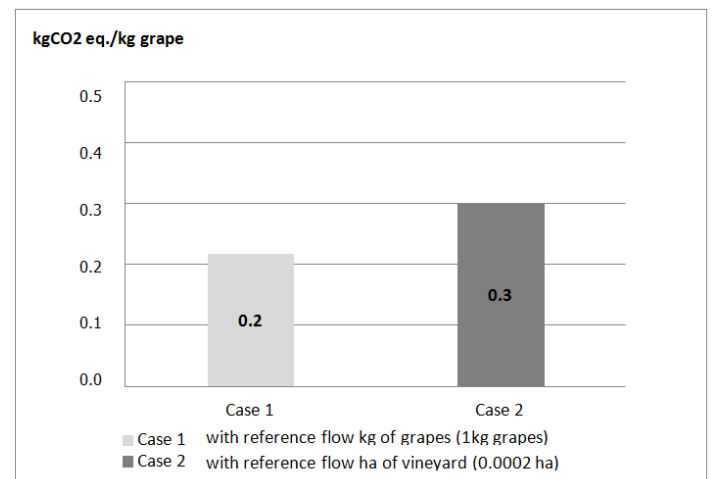
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418



419 **Figure 5.** Impact results of vineyard CF per kg of grape depending on the reference flow

420

421

422 *3.2.5. Accumulation*

423 When collecting corporate data from a company, some inconsistencies may appear due to
 424 accumulation. To prevent this, when inventory data is gathered through a questionnaire, additional
 425 cross-check information should be asked.

426 For example, in our case study a winery reported for 2013 the amount of bottled wine produced
 427 (8119827 L), the total weight of glass bottles bought (874643.7 kg) and the average weight per bottle
 428 of 0.75L of wine (0.41-0.54 kg/bottle). With this information, if the average weight per bottle is
 429 calculated by dividing the total weight of glass bottles bought by the number of bottles (0.75L wine),
 430 an average of 0.081 kg/bottle is obtained (far below the range reported). When asking the winery for
 431 this inconsistency, it was found that stored bottles from previous years were used and part of the wine
 432 produced was to be bottled during years to come (“crianza” wines). The conclusion is that, when
 433 checking the mass balance, accumulation may be very important for this sector and others, while
 434 usually only in and out of mass and energy is accounted, expecting that one year is a long enough
 435 period to avoid accumulation.

436

437 3.2.6. Allocation of company data to minor products

438 A company may sell different products. The calculation errors are higher when the amount of the
 439 studied product is lower in relation to the total amount of products manufactured by the company.

440 One of the studied wineries was a cooperative company with many vineyards providing grapes. The
 441 winery makes different types of wine (as shown in Table 5) and they wanted to calculate the PCF for
 442 their highest quality wine (Chardonnay white wine), which represented 0.037% of their total wine
 443 production. The winery has no specific data on production processes (vineyard and winery) for this
 444 specific wine, they only provided its specific packaging data and the area of vineyard and kg of grape
 445 from which this wine came from (see Table 6). All other inventory data was aggregated data from all
 446 wines produced and the corresponding part had to be allocated to this Chardonnay wine.

447 **Table 5.** Types of wine produced in the winery and winery allocation factor.

TYPE OF WINE		Quantity [L]	*Mass percentage [%]
Rosé (total)		336569	
White	White (total)	8692199	
	Chardonnay wine	62602.5	0.37 %
Red (total)		7694649	
TOTAL wine production		16723417	100 %

*Quantity of specific wine related to the total production in %.

448

449

450 **Table 6.** Vineyard allocation factors for the Chardonnay wine under study.

	Vineyard area [ha]	% of area	Quantity of grape [kg]	% of grape
Chardonnay wine under study	29.1382	1.2	101620	0.46
TOTAL wine produced	2462.34		*22297889	

*Value calculated from the total wine produced (L), reported by the winery, after considering that 1kg grape = 0.75L wine

451

452 In the absence of the specific inventory data for the product (Chardonnay wine), the allocation of a
 453 fraction of the total consumption of pesticides, fuels, oenological products, etc., used by the winery
 454 and their farms during the campaign 2013 was needed. For the vineyard inputs, the allocation factor

455 used was 0.46% (obtained from the relation in kg of grape). For the winery consumptions the
 456 allocation factor was 0.37% (calculated regarding L of wine).

457 It was noted that this allocation had a very important role in the result. For example, if the allocation
 458 of vineyard phase was carried out based on the hectares occupied by Chardonnay wine (1.2%) related
 459 to the total vineyard area (one may think that the application of pesticides and fertilizers may depend
 460 more on hectares than on kg) instead of kg of grapes (0.46%), the result of carbon footprint would
 461 have been 4.1 kg CO₂-eq per bottle, very different from the 1.97 kg CO₂-eq per bottle obtained and
 462 away enough from the values found in the literature (usually between 1 and 2 kg CO₂-eq per bottle).
 463 According to our results (Navarro, et al., 2017) taking “kg of grape” as the reference flow for vineyard
 464 phase is more accurate than taking “cultivated area”. As discussed in section 3.2.4, this second choice
 465 has a higher standard deviation.

466 Usually, the lower the representativeness of the wine product to assess respect to the total production
 467 of wine from the cellar, the greater the mathematical error generated by the allocation procedure.

468

469

470 *3.3. Methodological choices found in LCA/CF literature about wine*

471 In Table 7, wine literature showing inventory data and CF or LCA impact results is evaluated
 472 according to methodological issues described in the previous section.

473

474 Table 7. Details on wine LCA and CF studies reported in the literature.

Wine literature LCA & CF	Wine FU ^a Vineyard RF ^b	Inventory data		N° of companies	Credits from waste? ^c	Comments
		vineyard	winery			
Amienyo et al., 2014 Product LCA	1 bottle of wine (0.75 L) 1 ha	✓	✓	1 winery Australia	NO; burdens of recycling goes to the user of recycled material together with credits from avoidance of virgin material	<ul style="list-style-type: none"> • 1 type of red wine • 10 t of grape produced/ha • 1.05 kg grape = 0.75 L wine • 0.86 kg CO₂ eq/ bottle (cradle to gate)
Ardente, F, 2006. Product LCA	1 bottle of wine (0.75 L) 1 ha	✓	✓	1 winery Italy	NS	<ul style="list-style-type: none"> • 6 types of wine • 1 kg grape = 0.75L wine • 1.6 kg CO₂ eq/bottle • 3 indicators: energy consumption, CO₂ emissions, and water consumption.
Bellon-Maurel, V., et al., 2015 Product LCA	1 kg grape (Syrah) 1 year (2006)	✓		1 vineyard France	NO cred from waste	<ul style="list-style-type: none"> • Aiming at simplifying collection of inventory data in agricultural works • Different plots (soil properties) • Vineyard: 0.16 – 1.39 kg CO₂/kg grape

Benedetto, G., 2013. Product LCA	1 bottle of wine (0.75 L) 1 ha	✓	✓	1 winery Italy	NS	<ul style="list-style-type: none"> • 1 type of wine from a winery producing various • 1.39 m² = 1.67 kg grape = 1L wine • 1.64 kg CO₂/bottle
Bosco et al., 2011 Product LCA (PEF)	1 bottle of wine (0.75 L) NS (follows EPD 2008)	✓	✓	4 wineries Italy	YES; allocation of impacts to by-products and wastes (fertilizers, etc.)	<ul style="list-style-type: none"> • 4 types of wine • 0.6-1.3 kg CO₂ eq/bottle (includes distribution & waste management) • Agriculture responsible for 20% of CF
Fusi et al., 2014 Product LCA	1 bottle white wine (0.75 L) 1 m ²	✓	✓	1 winery Italy	NS; although they consider glass recycling rates higher and lower than the 61% considered as input	<ul style="list-style-type: none"> • Year 2012 • 1 type of wine • 1 m² vineyard = 1.071 kg grape = 0.75 L wine • Vineyard 0.17 kg CO₂ eq/bottle and winery 0.83 kg CO₂ eq/bottle
Gazulla et al., 2010 Product LCA	1 bottle of wine (0.75 L) 0.0002 ha	✓	✓	Some wineries Spain	YES	<ul style="list-style-type: none"> • Rioja “crianza” wine • 1.273 kg grape = 0.75 L wine • Vineyard 0.5 kg CO₂ eq/bottle and winery 0.43 kg CO₂ eq/bottle
Iannone et al., 2016 Product LCA	1 bottle of wine (0.75 L) 1 kg of grape		✓	1 winery Italy	NS; probably yes from recycling of glass	<ul style="list-style-type: none"> • 4 wines (red and white) • 1.078; 1.208; 1.36; 1.465 kg grape / bottle
Marras, S., et al., 2015 CCF	1 kg grape 1 ha	✓		1 vineyard Italy	NO	<ul style="list-style-type: none"> • CF result 0.39 kg CO₂ eq/kg grape • Only scope 1 • 1.1 kg grape = 0.75L wine
Neto et al., 2013 Product LCA	1 bottle of wine (0.75 L) NS	✓	✓	1 winery Portugal	NS; although waste is quantified	<ul style="list-style-type: none"> • 2008 • 1 type of wine • 1 kg grape = 0.75 L wine
Pattara et al., 2012 Corporate vs PCF	1 bottle of red wine (0.75 L)			1 winery Italy	YES; identifies credits from waste as a difference between corporate and PCF	<ul style="list-style-type: none"> • 2010 & 2011 • only impact results • comparison between CCF calculator and PCF • 70 t grape = 50,000 L wine • 1.29 kg CO₂ eq/bottle
Villanueva-Rey et al., 2014 Product LCA	1 bottle of wine (0.75 L) 1.1 kg grape	✓		3 wineries Spain	NO	<ul style="list-style-type: none"> • Different viticulture techniques • 2010 & 2011 • Use of land and labour impacts: methodology described
Point et al., 2012 Product	1 bottle of wine (0.75 L)	✓	✓	12 wineries Canada (Nova	NS	<ul style="list-style-type: none"> • 2006 • 1.25 kg grape = 0.75 L wine

LCA	1 ha			Scotia)		<ul style="list-style-type: none"> representative for Nova Scotia vineyard 0.80 kg CO₂ eq/bottle and winery 0.81 kg CO₂ eq/bottle
Thomas, M., 2011. Product LCA	1 bottle of wine (0.75 L) 1 ha	✓	✓	2 wineries New Zealand	NO; transport included but not benefits from recycling	<ul style="list-style-type: none"> 1 type of wine (Sauvignon Blanc wine) 1.04 kg grape = 0.75 L wine Distribution included 1.4 kg CO₂ eq/bottle
Vázquez-Rowe et al., 2012a Product LCA	0.75 L white wine (Ribeiro) 1.1 kg of grapes	✓		40 vineyards Spain	NA	<ul style="list-style-type: none"> 2007-2010 1.1 kg grape = 0.75 L white wine LCA and DEA (Data Envelopment Analysis) Comparing efficiency of vineyards Vineyard 0.46 ± 0.2 kg CO₂ eq/bottle
Vázquez-Rowe et al., 2012b Product LCA	1 bottle of wine (0.75 L) 1.1 kg grape	✓	✓	1 winery Spain	NO	<ul style="list-style-type: none"> Ribeiro appellation white wine 2007-2010 2.64 – 3.21 kg CO₂ eq/bottle
Vázquez-Rowe et al., 2013 PCF	1 bottle of wine (0.75 L) 0.9-1.25 kg grape/bottle	✓	✓	4 Italy, 42 Spain, 2 Luxembourg wineries	NS	<ul style="list-style-type: none"> 9 different types of wine data from different literature sources Vineyard 1.6 kg CO₂ eq/bottle Ribeiro

475 ^aFU: functional unit of the study. ^bRF: reference flow. It refers to the unit used as reference for
476 vineyard inputs and outputs (kg grape or ha cultivated). ^cNS: not specified; NA: not applicable.

477

478 Literature review shows clearly that, in all previous references, inventory data is obtained from each
479 company (winery or vineyard) as corporate inventory for a specific year. In case that the company is
480 producing a single wine, this corporate inventory is equivalent to a product inventory at the production
481 stage, but if the company is producing several wines an average is obtained (implicitly allocating by
482 mass). This fact demonstrates our first hypothesis: it is easier for companies to obtain corporate data
483 than product data. Thus, the usual way to proceed is to collect corporate data and obtain a “key
484 performance indicator” that is usually used as a product environmental impact figure. Apparently,
485 none of the revised papers took into account the fugitive emissions of refrigerant gases, as it would
486 have to be done in corporate carbon footprint accounting according to GHG Protocol (2004) and ISO
487 14064.

488 Some of the published studies are using the surface of cultivated vineyard as the reference flow in the
489 agricultural stage (which, as said before, has a higher standard deviation), while others are using the kg
490 of grapes produced.

491 There are also some of the studies that calculate the avoided impacts due to the recycling of wastes (ie.
492 glass waste) and use them as environmental credits. Other papers don't consider or don't mention it.

493 Only one of the previous published studies states that the data of the winery is allocated to one of the
494 various types of wine produced (Benedetto, G., 2013.), but it doesn't mention the representativeness of
495 this specific wine within their global wine production.

496 Although the equivalent factor used from kg of grape to L of wine produced has a great influence on
497 the results, none gives much importance to this factor and not all of them are mentioning the value
498 used for this conversion (ie. Bosco et al., 2011). The amount of grape needed to produce 1 bottle (0.75
499 L) of wine is very variable, depending on the type of wine 0.9-1.465 kg grape/bottle. White wine
500 usually needs more kg of grape than red wine. The most often reported value is 1.1 kg of grape per
501 bottle of wine.

502 Finally, the CF-results-margin reported in this previous literature for a bottle of wine will be also
503 summarized here, just for curiosity reasons. The total CF for a bottle of wine (vineyard+winery
504 impact) varies from 0.6 to 3.2 kg CO₂ eq/bottle. The CF of the vineyard stage varies from 0.2 to 1.6 kg
505 CO₂/bottle and, in the winery phase, from 0.43 to 0.83 kg CO₂ per bottle of wine. The reported weight
506 per empty bottle varies between 202 g/bottle ("Chianti Colli Senesi" wine) and 571g/bottle (Vázquez-
507 Rowe et al., 2013). The average results obtained in our case study (0.23 kg CO₂eq/kg grape and total
508 CF value of 0.85 kg CO₂eq/bottle of wine) are within the range reported in these previous
509 publications. These different results are normal because the wine-making process has different options
510 (ie., for white wine compared to red wine, sparkling or non-sparkling wines, young or reserve wines,
511 etc.). The vineyard phase is also different depending on the cultivated rape variety, the type of land
512 and the climate conditions among others (ie, in areas with very humid weather more amount of
513 fungicides have to be applied but less irrigation is needed). Therefore the CF results should not be
514 used to compare wines or wineries, but to improve the environmental performance of a specific wine
515 or winery along the time.

516

517 *3.4. Application of the results to other industries*

518 The six methodological issues identified and discussed here with examples from the wine case study
519 are applicable to other companies, dealing with food or non-food products. The six topics identified as
520 differences between corporate and product CF approaches (fugitive emissions, credits from waste
521 recycling, use of "equivalent factors", reference flow definition, accumulation and allocation of
522 corporate values to minor products) are general and could affect the CF results of any type of industry.

523 An example of these six methodological issues in the case of olive oil production is discussed here as
524 another very similar example:

- 525 - Fugitive emissions: if there are air conditioning devices or cold storage rooms in the oil
526 making company, their impact will be included in a CCF but probably not in a PCF.
- 527 - Credits from waste recycling: credits from the recycling of the glass from the olive oil bottle
528 will be included in a PCF, but probably not in a CCF.
- 529 - Use of "equivalent factors". An important equivalent factor in this case is the amount of olive
530 oil obtained from 1 kg of olives. This equivalent factor can be different depending on the type
531 of olives, their maturity and the year studied. It is important to take the specific "equivalent
532 factor" for each olive oil and avoid using averages.
- 533 - Reference flow definition: the production of olive oil has a first agricultural life cycle stage
534 (similar to wine). In this case also, the use of ha or kg of olives as reference flow to quantify
535 inputs and outputs from agriculture, will be probably an important issue.

- 536 - Accumulation: stocks of glass bottles or additives from last year would also affect the results
537 of a product carbon footprint coming from corporate data.
538 - Finally, allocation of corporate data to minor products (ie. a very especial extra virgin olive
539 oil) should be avoided.

540 It is important to notice that what is discussed here for corporate vs product CF approach, single
541 indicator, can be extended to environmental footprint (EF) approach, multiple indicators. In the EU,
542 there is an on-going effort now to develop category rules on how to perform product environmental
543 footprints (PEF) and organization environmental footprints (OEF), following the same patterns as for
544 CF. The category rules are meant to say what to consider and how to perform the LCA for a specific
545 product category. The product category rules are a solution to harmonize product LCA studies, but
546 they don't avoid the fact that inventory data is usually gathered as corporate data, therefore the
547 methodological issues discussed here (comparing corporate vs product approaches) are still very
548 relevant. PEF system follows a product approach and the category rules are not addressing subjects
549 like fugitive emissions (because this is very specific for only carbon footprint), neither accumulation
550 nor allocation of corporate values to minor products, etc.

551 The rules of PEF for leather (another very different product), for example (Fontanella, et al., 2016),
552 don't address fugitive emissions (although most leather companies have cold storage rooms) , neither
553 accumulation (although many chemicals are stored from year to year) nor allocation of corporate
554 values to minor products. On the other hand, they are giving guidelines on how to address credits from
555 waste recycling; the use of "equivalent factors" (ie. conversions from kg of hide to surface (m2) of
556 final leather) and reference flow definition (ie. the number of animals needed to produce a specific
557 amount of raw hide/skin).

558 Therefore, methodological issues already discussed here, between corporate and product CF, are still
559 significant.

560

561

562 **4. Conclusions**

563 The main conclusion of this study is that, yes, it is possible and accurate enough to evaluate a PCF
564 collecting corporate data. Nevertheless, the six methodological issues identified and discussed here
565 have to be taken into account in every case study, because they could strongly affect the results. These
566 6 topics are: fugitive emissions, credits from waste recycling, use of "equivalent factors", reference
567 flow definition, accumulation and allocation of corporate values to minor products.

568 From our case study on wine (two projects including 18 wineries), two of the previous topics (fugitive
569 emissions and credits from waste recycling) showed very small influence in the results (0.2% and
570 0.02% respectively). On the contrary, the other four topics were identified as being very significant in
571 this case study: a) "Equivalent factors": obtaining an accurate value of "kg of grapes needed to
572 produce 0.75 mL of wine" was identified as being very important to get precise results; b) Reference
573 flow definition: using kg of grape as reference flow for the vineyard phase leads to more accurate
574 results than using cultivated area (in ha); c) Accumulation: stored glass-bottles from previous years
575 would have lead to highly inaccurate results if it had not been detected; d) Allocation to minor
576 products: using specific product data for minor products instead of allocating them the corporate data,
577 is recommended.

578 The wine literature review (17 wine-LCA papers reporting inventory data together with CF results)
579 lead to the conclusion that most of the papers are presenting their results as a “PCF”, while they
580 collected company data in a per year basis (CCF). This fact demonstrates our first hypothesis: it is
581 easier for companies to obtain corporate data than product data. Thus, the usual way to proceed is to
582 collect corporate data and obtain a “key performance indicator” that is usually used as a product
583 environmental impact figure. Regarding the 6 topics previously described: the account of fugitive
584 emissions from refrigerant gases was not reported in any of the published papers; most of the papers
585 don’t consider or don’t mention credits from waste recycling; none of the published papers gives much
586 importance to the “equivalent factor” kg of grape per wine-bottle and not all of them are mentioning
587 the value used for this conversion (ie. [Bosco et al., 2011](#)); the reference flow used in the vineyard
588 phase is not always the same: in some papers the vineyard cultivated-area was used while in others
589 they use the kg of grape produced. Finally, only one of the published studies states that the data of the
590 winery is allocated to one of the various types of wine produced ([Benedetto, G., 2013.](#)), but it doesn’t
591 mention the representativeness of this specific wine within their global wine production.

592 Being, nowadays, CF one of the most widely used environmental indicators, it is important that all
593 stakeholders take into account the methodological aspects described here in order to obtain as much
594 accurate results as possible.

595 Although product category rules are being developed in the EU for different products to harmonize the
596 LCA studies and results to obtain a product environmental footprint (PEF), these rules are not usually
597 addressing, not solving, the type of core-data (corporate or product) to be used in the study. A PEF
598 study follows a product approach and what is discussed in the present paper is the comparison between
599 product and corporate approaches. Therefore, methodological issues discussed here between corporate
600 and product CF are still significant when comparing corporate and product environmental footprints
601 (OEF vs PEF). This is why the present paper is very relevant.

602 Finally, some practical implications for companies arise from this study, the most important ones are
603 that: 1) it is possible to collect corporate data to perform a product carbon footprint (or environmental
604 footprint), but, when doing so, 2) a especial care of the 6 methodological issues described here is
605 needed and details on how they have been addressed should be included in the report.

606

607

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